



Planning Cooperation Partnership Projects

(formely known as Strategic Partnerships)

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Cooperation Partnerships

formely known as Strategic Partnerships

- To improve the **quality of the work, activities and practices** of the organisations and institutions involved, and to open them up to **new actors** who are not naturally involved in one particular sector.
- To build the capacity of organisations to **work transnationally** and across sectors.
- To address **common needs and priorities in education, training, youth and sport**.
- To enable **transformation and change** (at individual, organisational or sectoral level), leading to improvements and new approaches, appropriate to each organisation's context.



Cooperation Partnerships for Higher Education

- Promoting **interconnected** higher education systems
- Stimulating **innovative** learning and teaching practices
- Developing a **STEAM approach** in higher education, and promoting **women's participation** in STEM
- Rewarding **excellence** in learning, teaching and skills development
- Supporting the **digital** and **green** capabilities of the higher education sector
- Building **inclusive** higher education systems
- Fostering **innovation** and **entrepreneurial skills** among students
- Supporting higher education institutions in working with their Ukrainian counterparts to respond to the war in **Ukraine**



Eligibility Criteria

Who can apply? <i>Coordinator</i>	Any participating organisation in an EU Member State or in a third country associated to the programme
Who can participate? <i>Partner organisations</i>	Any public or private organisation established in an EU Member State, or in a third country associated to the programme, HEIs with valid Erasmus Charter for Higher Education (ECHE)
Number and profile of participating organisations	At least three organisations from three different EU Member States or third countries associated to the programme.
Duration	12-36 months
Funding	One of three pre-defined single lump sums: € 120,000, € 250,000 or € 400,000



Award Criteria

Criterion	Maximum Points
Relevance	25 points
Quality of the project design and implementation	30 points
Quality of the partnership and the cooperation arrangements	20 points
Impact	25 points



Activities covered by the lump sum funding scheme

- **Project management** (planning, finances, coordination and communication between partners, monitoring and supervision, etc.)
- **Learning activities**
- **Teaching and training** activities
- **Meetings and events**
- Project deliverables (**publications, materials, documents, tools, products**, etc.)
- **Activities** aimed at sharing project's results

KA220 Cooperation Partnerships

The Coordinator Perspective



Decide when to apply for the project

Read the Erasmus+ Guide thoroughly

Develop the outline of the project

Find the partners that share the same needs

Develop the concept of the project internally

Planning Phase

Ask the partners to define PoCs

Plan the project activities with the partners

Define budget, personnel, meetings and events

Check the project activities with the National Agency

Write up the proposal

Submit the proposal

Preparation Phase

Provide a detailed interim and final report

Perform the assessment of all the activities

Be ready for audits from National Agency

Held monthly progress meetings

Run the Kick-off Meeting

Prepare for the Kick-off Meeting

Read the Erasmus+ Guide and the Grant Agreement

Implementation Phase

Decide with whom you will run the project

Discuss which activities you will run

Plan the activities with the partners

Visit partners and exchange ideas

Evaluate the implementation of all the activities

Discuss the evaluation results with the partners

Repeat the implementation again and again

Running Phase





Planning & Preparation Phase

- time to develop the proposal 1-5 months
- define PoCs
- define common specific objectives
- define the workpackages (Up to 5 workpackages)
 - Project Management is obligatory
 - Other workpackages
 - Consult with the National agency
- a work package is defined as a set of activities contributing to the achievement of common specific objectives
- set up of agreements with partners



Implementation Phase (1/5)

before starting the project

- be in contact with the National Agency
- attend any workshop for newbies offered
- create the internal management team
- plan ahead of all the activities
- prepare the kick-off meeting explaining to partners the complete project work



Implementation Phase (2/5)

Kick-off meeting

- introduce the project team
- define the role of each partner
- present the Grant Agreement
- explain the budget and what are the eligible costs
- devise a communication plan
- present the deliverables
- present the Dissemination Plan
- present the Quality Assurance Manual
- explain the Internal Progress and Financial Reports
- define KPIs for project management
- present the project logo and templates



Implementation Phase (3/5)

Project Management

- always respect the Grant Agreement
- monitor the budget spending monthly
- plan ahead with your peers (PoCs)
- establish a shared workspace (e.g., Google Drive)
- talk daily through messaging apps (e.g., Whatsapp, etc.)
- use other IT tools that are necessary for the project activities (e.g., moodle, etc.)
- evaluate all the deliverables of the project



Implementation Phase (4/5)

Financial issues

- payments come
 - 40% at the beginning,
 - 40% after the interim report
 - 20% or less after the final report
- prepare thoroughly the interim and the final report
- be prepared for audits - all financial data should be ready for the audit any time during the project
 - Final report check
 - Desk check
 - On the spot check during the project implementation
 - On the spot check after the completion of the project



Implementation Phase (5/5)

Project dissemination and completion

- held periodical project coordination meetings especially before the implementation of a major project activity
- dissemination of project progress is important
- don't forget to advertise the project in every occasion
- prepare for the running phase of the project (impact is very important and can be proved by running the project after completion)



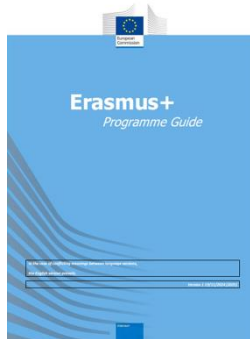
Running Phase

- select the necessary learning activities to run
- evaluate the selected activities that run
- share the feedback you got with the partners
- discuss potential improvements with the partners
- present the lessons learnt
- present the actions taken to improve the issues
- disseminate project status to other interesting parties



Absolutely necessary reading

The books you need to read before the application:



Erasmus+ Programme Guide 2025



https://erasmus-plus.ec.europa.eu/sites/default/files/2024-11/erasmus-programme-guide-2025_en.pdf



Handbook on the lump sum funding model



<https://wikis.ec.europa.eu/download/attachments/75759701/Handbook%20on%20KA2%20lump%20sums.pdf>



Questions?

